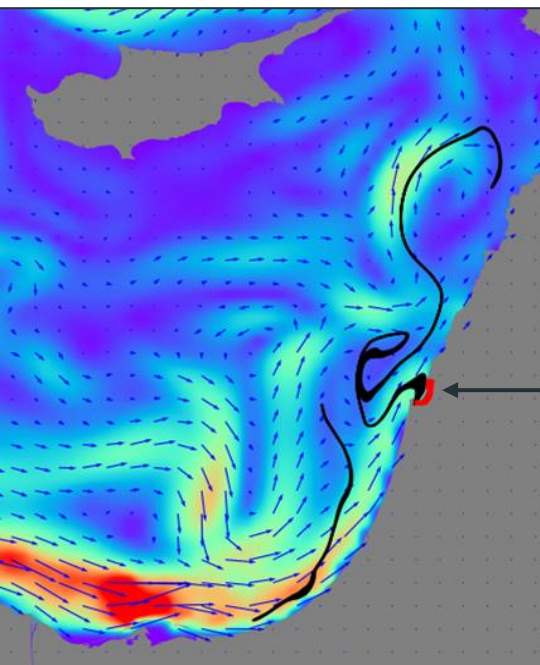


# DIGITAL EARTH SOLUTIONS.

Solutions for cleaner oceans



“A unique solution to predict the movement of oil spills in the ocean.”



- **Fast:** 20 times faster than existing solutions
- **Reliable:** Successfully tested in several spill incidents
- **Efficient:** Affordable and user-friendly cloud-based SaaS

You send	We return
<ul style="list-style-type: none"> <li>• Location</li> <li>• Date &amp; Time</li> <li>• Spill Amount</li> </ul>	<ul style="list-style-type: none"> <li>Spill Movement</li> <li>• Maps</li> <li>• Reports</li> </ul>

*With all these benefits, efficient oil collection can reduce by up to 50% total spill-related costs*

Contact us!

+34 623311991     
 [juan.roos@digital-earth-solutions.com](mailto:juan.roos@digital-earth-solutions.com)  
[Digital Earth Solutions](#)     
 <http://digital-earth-solutions.com/>

## The movement of oil spills is hard to predict

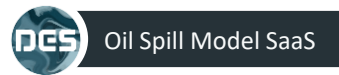
**4.5M** tons of oil are spilled every year  
... and the economic impact of every accident is huge

To minimize this impact, it is **key to intercept and collect the spill** before it spreads and reaches the coast

**Current solutions fail to model oil movement** due to complex sea currents, winds and tides

## Serving all stakeholders with a scalable SaaS

**\$4B** global market for Spill modelling & monitorization



- Oil & Gas Companies
- Maritime Transportation
- Insurance
- Environmental Consultants
- Emergency Cleanup Services



- 70% environ. impact  
- 70% econon. impact  
- 20% gathering costs  
Up to **\$23M** saved for a 300-ton spill!

## Accurate and tested predictions

Deep know-how in ocean dynamics as a **spin-off** from **CSIC**, the Spanish National Research Council

Unique software able to predict with high precision and within few minutes the **evolution of any oil spill**, making a forecast of future and past trajectories

## Becoming a reference in ocean dynamics

**Present \$58K** awards

- Exclusive software licensing
- 80 customer interviews

**Q1 2023 \$150K** seed

- Complete cloud-based SaaS
- First 10 customers

**Q4 2024 \$1M** growth

- Full-market engagement
- \$350K revenue, 80% SaaS

**Q1 2027 \$5M** scale

- Global expansion
- Early alert systems

## Passionate about cleaning the oceans

More than **20 years** studying ocean dynamics have led to a **unique software**:

- Successfully **tested for several real spill cases**
- **Awarded** by entrepreneurship programs



Ana María Mancho  
Head researcher  
Spanish National Research Council



Guillermo García  
Researcher  
PhD Student at UPM  
MSc. Mathematics



Juan Roos  
CEO  
Mechanical Engineer  
MSc. KU Leuven



María José Mancho  
Business Advisor  
Law graduate  
Banking Professional